### **ORGANIZING**

(organizational design)

### **OUTLINE**

- organizational design conditions
- mechanical types of organizational design
- organic types of organizational design

Key facts in choosing the right organizational design concept:

- organization strategy
- organization size
- technology used
- organization environment
- choosing the right strategy has a major impact on the suitability / unsuitability of the concept

OFENZÍVNA STRATÉGIA využiť príležitosti aplikovaním silných stránok	STRATÉGIA SPOJENECTVA prekonať slabé stránky využitím príležitostí	Organic concept
DEFENZÍVNA STRATÉGIA vyhnúť sa rizikám využitím silných stránok	STRATÉGIA ÚSTUPU minimalizovať slabé stránky a vyhýbať sa rizikám	Classic (mechanical) concept

Key facts in choosing the right organizational design concept:

- organization strategy
- organization size
- technology used
- organization environment
- size of organization can be defined as:
  - number of employees (higher numbers of employees requires higher formality and complexity – classic concept)
  - > the size of turnover
  - > market position ...

Key facts in choosing the right organizational design concept:

- organization strategy
- organization size
- technology used
- organization environment
- technical device
- technological procedures / ability of quality realization (know-how)

Key facts in choosing the right organizational design concept:

- organization strategy
- organization size
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- organization environment

#### Factors of organization environment

- markets
- competition
- political and economical stability

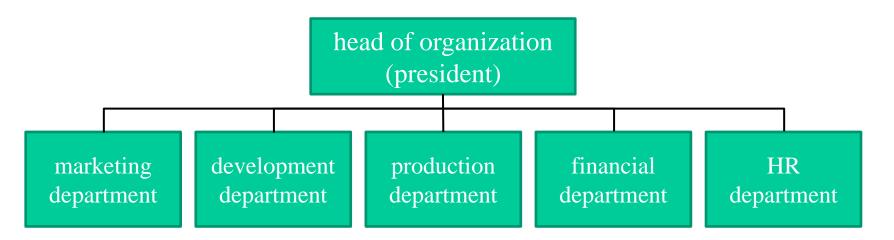
stability – classic concept instability – organic concept

Kind of organizational design concepts / organizational structures

- classical (mechanical) types of organizational structures
  - functional organizational structure
  - divisional organizational structure
- organic types of organizational structures
  - > simple organizational structure
  - > project organizational structure
  - > matrix organizational structure
  - > network organizational structure
  - virtual organization (organizational structure)
  - > committees structure

Functional (lineage - staff) organizational structure

- based on division of labour and specialization
- associating of similar activities and processes



#### Functional (lineage - staff) organizational structure

- based on division of labour and specialization
- associating of similar activities and processes

#### **Advantages:**

- ensures consistent division of labour by activities
- allows consistent management and controlling
- respects principle of working specialization
- creates supposition for unification realised works
- reduces duplication of activities
- allows effective preparation, education and using of specialists

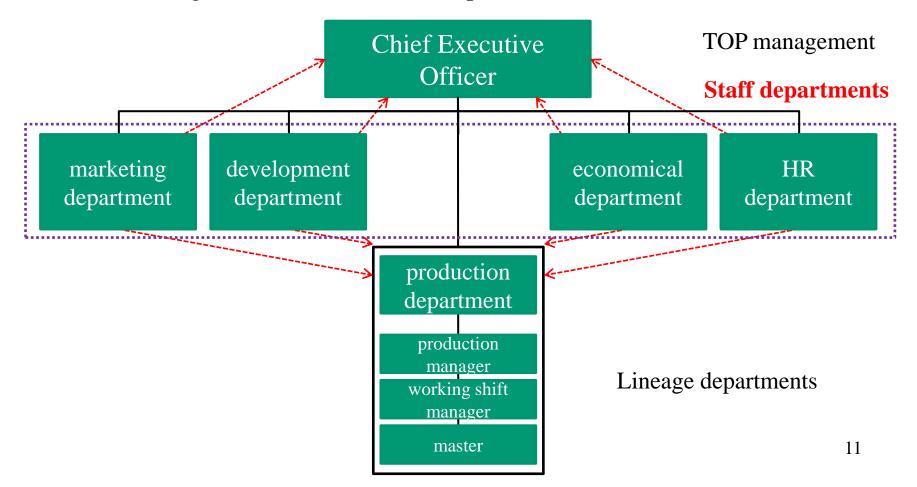
Functional (lineage - staff) organizational structure

- based on division of labour and specialization
- associating of similar activities and processes

- problems in ensuring co-ordination between individual functional specialized activities
- little emphasis on the overall objectives of the organization
- the top management is busy with operative tasks
- there is a tendency towards increased decision-making centralization
- communication channels are being extended to the detriment of the change response time

Functional (lineage - staff) organizational structure

- based on division of labour and specialization
- associating of similar activities and processes



**Staff departments** perform professional, methodological and consulting tasks:

- collecting, processing and analysing the necessary information
- submitting proposals and recommendations for taking decisions
- providing advice and services to those who need them in the organization

#### Kind of staff departments:

- personal staff
- general staff
- specialised staff

#### Kind of staff departments:

- personal staff
- general staff
- specialised staff
- relieve the leader of the administrative work
- optimize (plan) and organize the manager's working time

#### Kind of staff departments:

- personal staff
- general staff
- specialised staff

Expert advisor and assistant in activities that cannot be delegated

- processing of underlying materials
- solving one-off technical, organizational and economic problems
- handling requests, proposals and complaints
- removing communication noise....

#### Kind of staff departments:

- personal staff
- general staff
- specialised staff

#### It consists of functionally specialized experts

- it does not serve a particular person or function
- in his specialization, he provides advice or services to other departments
- methodically manages the staff of the same specialization at a lower level of management
- optimizes (plans) and organizes manager's working time

#### Divisional organizational structure

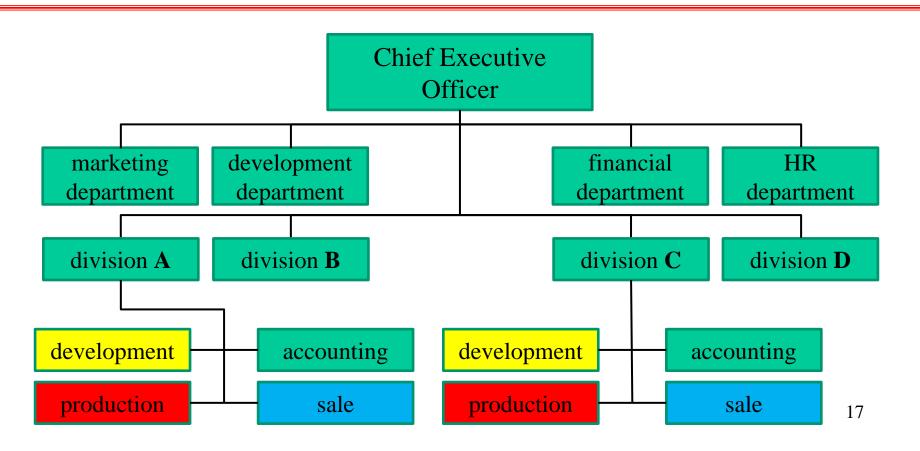
- allows to create autonomous organization elements (divisions)
- creates specialized, relatively closed internal organizational units

#### Models of divisional organizational structure:

- product model
- territorial model
- customers model

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- product model
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#### **Advantages**:

- strictly oriented to economical results
- the division manager is fully responsible for the results achieved
- relieving top management from operative activities associated with the operation of divisions
- top management has more time for conceptual work and strategic decision making
- creates a suitable environment for the training of middle and lower managers

Models of divisional organizational structure:

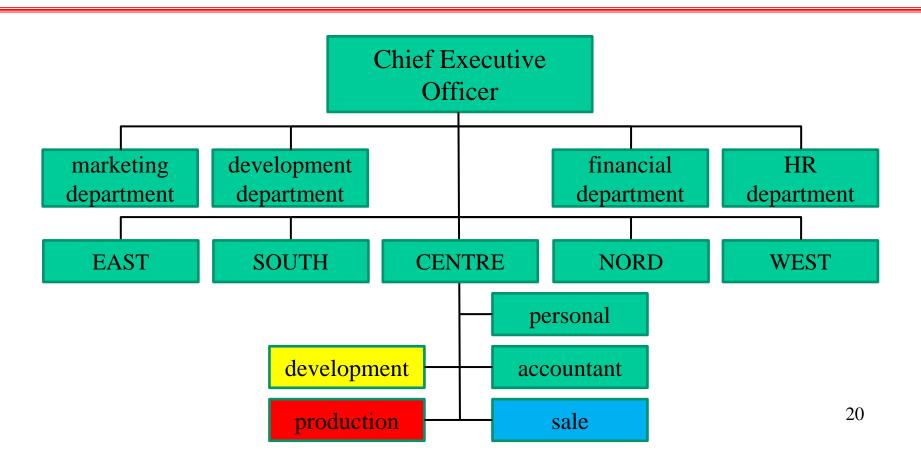
- product model
- territorial model
- customers model



- the possibility of duplicating the same or very similar activities
- need more managers as a functional structure
- more complex control by TOP management

Models of divisional organizational structure:

- product model
- territorial model
- customers model



Models of divisional organizational structure:

- product model
- territorial model
- customers model



#### **Advantages**:

- emphasis on accountability at lower levels of management
- increased emphasis on local markets and local problems
- better communication in the territory
- exploiting the economic benefits of local operations
- better communication with local the persons interested
- possibility of better education and training of middle and lower managers

Models of divisional organizational structure:

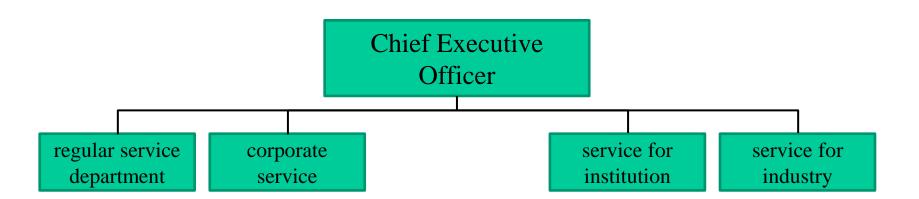
- product model
- territorial model
- customers model

# vedúci organizácie (prezident) útvar útvar marketingu zásobovania financovania personalistiky oblasť východ oblasť juh oblasť stred oblasť sever oblasť západ účtovníctvo vývoj účtovníctvo výroba predaj

- requires more universal managers
- demanding servicing of central economic services
- more demanding control by top managers

Models of divisional organizational structure:

- product model
- territorial model
- customers model



Models of divisional organizational structure:

- product model
- territorial model
- customers model

## vedúci organizácie (prezident) útvar bežných služieb pre korporácie útvar služieb pre priemysel

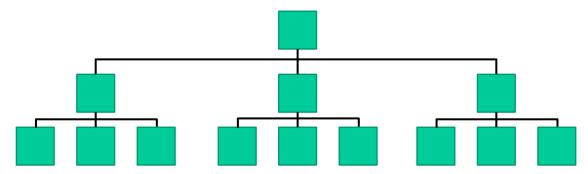
#### **Advantages**:

- emphasis on customer needs
- the customer has confidence in the supplier
- growth of quality marketing professionals

- it requires managers and professionals to control customer issues
- demanding coordination of operations due to conflicting customer requirements
- customer groups may not always be clearly defined

#### Simple (line) organizational structure

- low level of formalization and complexity
- high centralization rate
- suitable for small businesses



#### **Advantages**:

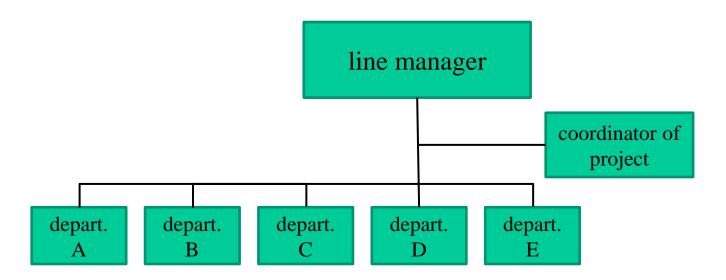
- every worker has only one direct supervisor
- responsibilities, roles and responsibilities are clearly defined
- steering is flexible

- a bigger organization requires a lot of specialized management work
- in development and growth it becomes a "brake" on the development of the organization (necessary division of labour)

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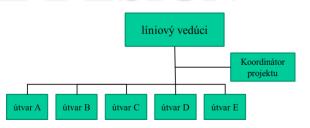
#### **Project organizational structure**

- project coordination
- net project structure (organization)
- is one of the first attempts to implement a project organization
- it is created because of the need to coordinate project-related work
- the coordinator is one or more staff in charge of the line manager



#### **Project organizational structure**

- project coordination
- net project structure (organization)



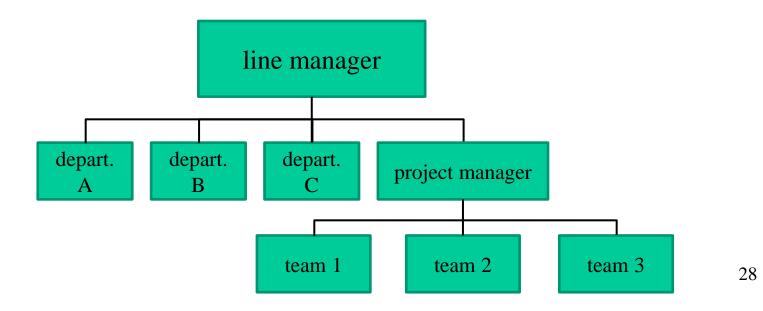
#### **Advantages:**

- there is no double subordination of workers
- high flexibility of use of professional staff
- inviting experts from other departments
- it does not require any changes to the organizational structure

- unclear responsibility for the project
- low response to change
- relatively difficult project implementation
- the coordinator has no executive power

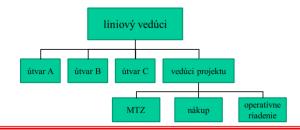
#### **Project organizational structure**

- project coordination
- net project structure (organization)
- organizational structure only for project solution
- creating a separate project department
- the project group is temporary and after finishing of the project is closed
- the project leader has specific competences and responsibility for the project



#### **Project organizational structure**

- project coordination
- net project structure (organization)



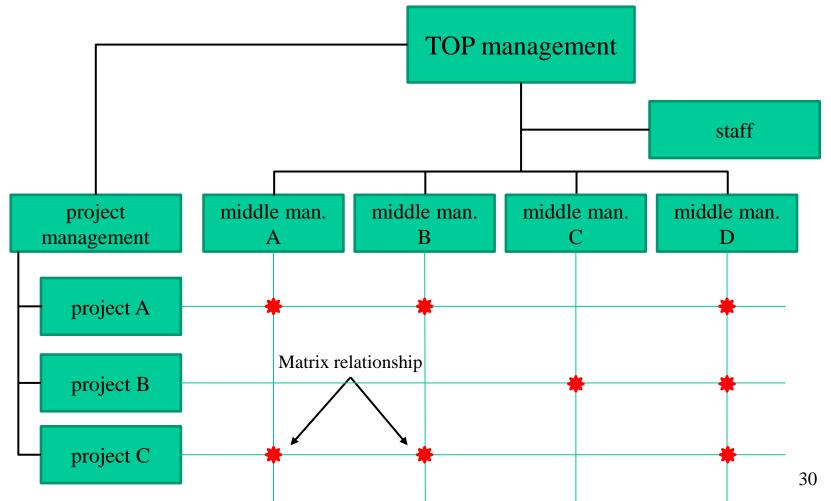
#### **Advantages:**

- clear relations of superiority and subordination
- possibility of personal presentation of individual project team members
- clear decision-making processes
- direct control relationships
- restricting of conflicts interest

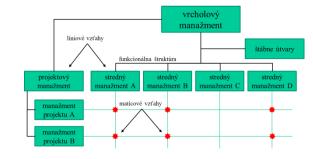
- project specialization suppresses the development of workers in other areas
- uncertainty of project team members because of the risk of loss of original positions
- the problem is to build an optimal project team

#### Matrix organizational structure

• the existing organizational structure is extended by the project structure



#### Matrix organizational structure



#### **Advantages:**

- efficient and flexible use of highly qualified specialists
- employees remain part of the original organizational structure
- Possibility of continuous confrontation of project objectives with the overall objectives of the organization
- better use of available resources
- specialists can be used on multiple projects

- possibility of conflicts between line and project structure
- the possibility of conflicts due to double subordination
- high demands on the organizational and intellectual level of workers
- the demanding definition of competence and responsibilities increases administrative complexity
- complex decision-making on the using of financial resources

#### Network (economical) organizational structure

- temporary organization of independent organizational units through contractual relationships
- complements mechanical and organic organizational structures
- it removes the inability of enough resources and knowledge
- Executive Group is the General Group

#### **Development:**

- transmission of static information in one direction (presentation, website ...)
- transmission of dynamic information in one direction
- bilateral exchange of dynamic information and its considerable integration
- complete integration of information flow, information in internal information systems

#### Network (economical) organizational structure

#### **Advantages:**

- the possibility of increasing revenue by cooperation with other organizations (eliminating competitive pressures)
- obtaining sufficient resources and knowledge (enhancing quality, penetrating new markets)
- lowering costs by carrying out joint research, marketing or production (a quick, efficient and effective way of expanding knowledge and skills)
- appropriate way to expand cooperation without the need for full integration
- development of interactions between people and their application in multiple roles

- primarily based on informal relationships with less developed communication infrastructure, the cost of maintaining network relationships can increase
- a human factor can create a problem in creating a flexible structure (old stereotypes are emerging in addressing new problems, skilled support may not help)

#### Virtual organizational structure

- a number of smaller organizations agree to share information feeds as a major communication medium
- dispersed organization bringing together members with a common long-term interest (goal) who communicate and coordinate through IT

#### Virtual organizational structure

#### **Advantages:**

- flexibility and adaptability
- better use of resources and lower costs
- access to a wider range of specialized resources
- greater territorial reach (no headquarters required)
- effective communication (predominance of informal relationships)
- self management
- possibility to work from home (home base)
- simple ending work

- limited social contacts, weakened loyalty to the company
- issues with synchronization activities (distances, time shift)
- language and cultural barriers
- problematic upgrading of equipment (most use their own equipment)
- possibilities of misuse of information sources

#### **Committees structure**

- purposely created groups for a specific period or to solve specific tasks
- these are usually advisory bodies to line managers

### **SOURCES**

Author	Title	ISBN	chapter
MAJTÁN Miroslav a kolektív	Manažment	978-80-89710-27-0	7
MLÁDKOVÁ Ludmila , JEDINÁK Petr a kolektív	Management	978-80-7380-230-1	4

# Any questions?!?